



CASE STUDY

Category: Fasteners

Product: Services

Industry: Energy

\$690,000 Inventory Reduction

▶ PROBLEM

The customer was having issues controlling costs. Buyers were tasked with managing inventory, keeping the line running, and looking for cost savings.

▶ SOLUTION

Martin met with the customer and over a series of meetings and proposals took full control over the procurement, stocking, shipping, and line management on two of their high use C-class components.

▶ RESULTS

The results have been tremendous. The customer owned inventory was reduced by over **\$690,000** due to a mix of consignment and supply chain activities. Also, Martin's sourcing activities have resulted in the customer's cost being reduced by **\$30,000** annually.

We help companies operate better