



CASE STUDY

Category: Safety

Product: Recycling

Industry: All

\$96,900 Cost Savings

▶ PROBLEM

The customer was using gloves at a very high rate. Employees were throwing away gloves that were still functional but had gotten dirty.

▶ SOLUTION

Martin came in and assessed the situation. It was determined that the right gloves were being used for the application, but the gloves were filthy after a day of work. To save the customer money Martin implemented a glove laundering operation.

▶ RESULTS

Gloves could be laundered 3-8 times per pair. In the process there was no shrinkage and they gloves were actually more comfortable after they were washed. The price for having them laundered vs new was **94%** lower, and Martin cleans over 2,000 pairs per month.

This cost savings for this project is **\$96,900** annually.

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