

MARTIN

**We Help
Companies
*Operate Better***



Custom Tailored Solutions 



Martin Provides **Custom Tailored Solutions**
to Help Your Company **Operate Better.**

We listen and learn.

About you, your Company, challenges and goals

We empower our associates.

To be your trusted Business Advisor

We ensure your solution works.

And make adjustments as needed

We celebrate your success.

And continue to help you thrive

Martin partners with leading industry alliances so that we can help your company operate better.





SAFETY SOLUTIONS



INTEGRATED SOLUTIONS



INDUSTRIAL SOLUTIONS



FASTENING SOLUTIONS



SAFETY SOLUTIONS

Helping Customers Keep Workers Safe and OSHA Compliant

PRODUCTS

- Confined Space
- Emergency Shower & Eyewash
- Ergonomics & Matting
- Eye & Face Protection
- Fall Protection
- Fire Protection
- First Aid
- Footwear & Leg Protection
- Hand Protection
- Head Protection
- Hazardous Materials
- Hearing Protection & Communication
- Instrumentation
- Lighting Safety
- Lockout/Tagout
- Occupational Health Products
- Prescriptive Safety Eyewear
- Protective Clothing
- Respiratory Protection
- Signs & Labels
- Spill Control
- Work Zone Safety

SAFETY SOLUTIONS DIFFERENCE



PRODUCT EXPERTISE

- Fit Testing
- Certified, Qualified & Competent Team
- Fall Protection Fitting & Inspection



OSHA TRAINING

- OSHA 10 & 30
- Confined Space
- Fall Arrest
- Lockout/Tagout



EQUIPMENT RENTALS

- Gas Monitors
- Confined Space
- Fall Protection
- Equipment Communication



PRODUCT DISPENSING

- Coil, Drawer & Locker
- Inventory Tracking & Access
- Customized Reporting

BEST-IN-CLASS SAFETY PRODUCTS

from Best-in-Class Brands...





INTEGRATED SOLUTIONS

Simplifying the Complexity of Your Supply Chain

SERVICES

- Storeroom Management
- Storeroom Reset
- Supply Chain Management
- Maintenance Support
- Asset Management
- Inventory Optimization
- Training & Product Support
- Repair & Warranty Tracking
- Process Design
- Master Data Management



**A Total Lower Cost
for Your
Indirect Materials**

INTEGRATED SOLUTIONS DIFFERENCE



INVENTORY IMPROVEMENT

- Identify Critical, Obsolete & Excess Inventory
- Improve Inventory Accuracy & Visibility
- Reduce Purchases



MANAGE PRODUCTIVITY

- Free-Up Resources
- Part Standardization
- Right Part, Right Time & Right Quantity
- Reduce Transactional Load



MRO & SPARE PARTS MANAGEMENT

- Optimized Ordering Controls
- Reduce Stock-Outs
- Barcode Labeling
- Re-Organize & Reset Storeroom



MAINTENANCE & RELIABILITY

- Less Downtime
- Less Time Looking for Parts
- More Wrench Time
- Warranty & Repair Tracking



SUPPLY CHAIN

- Vendor Consolidation
- Supplier Management
- Purchase Reductions

CUSTOM TAILORED SOLUTIONS

to meet your needs



INDUSTRIAL SOLUTIONS

World-Class MRO Products Coupled with Unmatched Industrial Expertise

PRODUCTS

- Abrasives
- Cutting Tools
- Equipment & Machinery
- Hand & Power Tools
- Lubricants & Adhesives
- Material Handling
- Metalworking Fluids
- Quality Control
- Safety
- Tool & Die

Top Products from Top Brands



INDUSTRIAL SOLUTIONS DIFFERENCE



TECHNICAL EXPERTISE

- Abrasives
- Cutting Tools
- Lean Manufacturing
- Material Handling
- Safety



CUSTOMER SERVICE

- Dedicated Team
- Creative Problem Solvers
- Rapid Response



VENDING

- Increased Accountability
- Decreased Usage
- Web-Based Tracking



VENDOR MANAGED INVENTORY (VMI)

- 5S Methodology
- Data Analysis
- Reporting



CUSTOM E-COMMERCE CATALOG

- Custom Product Catalog
- Customer-Specific Pricing
- PunchOut Capable

**HIGHEST QUALITY
& BEST VALUE**



FASTENING SOLUTIONS

Specializing in Class "C" Components and Print Specials

PRODUCTS

FASTENINGS

- Nuts
- Bolts
- Screws
- Bearings
- Threaded Products
- Hardware
- Rods
- Washers
- Pins
- Rivets
- Plastic

COMPONENTS

- CNC Machined Parts
- Molded Rubber
- Turned Parts
- Stamped Parts
- Cold Formed Parts
- Die Castings
- Springs
- Extrusions
- Tubing
- Key Stock

LABELS

- Bar Coded
- Decals
- Die Cut
- Tags
- RFID
- Thermal
- Hang Tags

FASTENING SOLUTIONS DIFFERENCE



QUALITY

- ISO 9001 Certified
- Hydrogen Embrittlement
- Hardness & Dimensional
- Plating Thickness
- Optical Comparator
- Thread Performance
- PPAP



TRAINING

- Basic Fastener Overview
- Torque
- Materials, Grades & Strengths
- Finishes
- Manufacturing



VALUE-ADDED SERVICES

- Parts Standardization
- Line Audits
- Lean Initiative Solution
- Reverse Engineering
- Tech Support
- Value Stream Mapping



TOTAL INVENTORY MANAGEMENT

- Vending & VMI
- Kitting & Sub-Assembly
- 3PL
- Kanban Staging
- Analytics & Reporting Portal

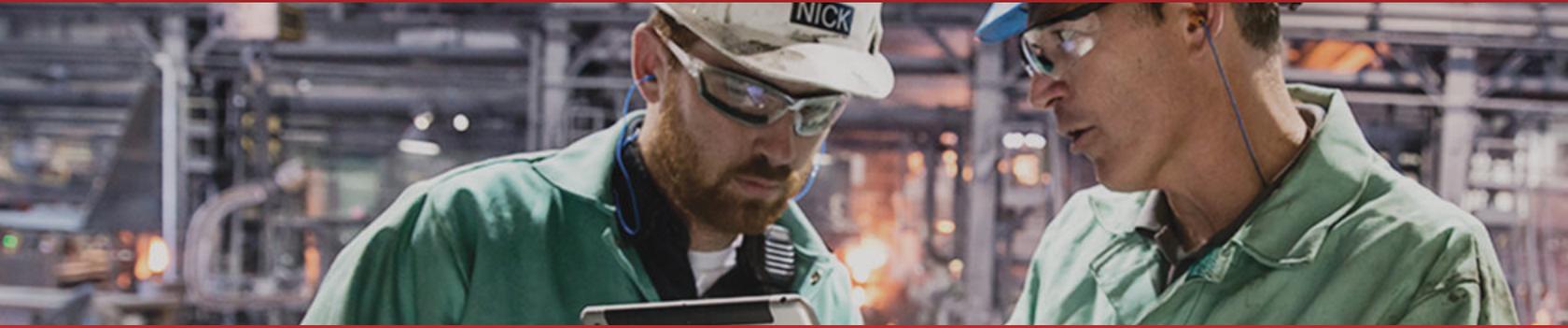


GLOBAL SUPPLY ALLIANCE

- Direct Sourcing
- Engineering Support
- Quality Audited



E-COMMERCE CATALOG



STOREROOM RESET



SAFETY TRAINING



VENDING SOLUTIONS





An Easier and Faster Way to Order Supplies

- Your Products, Your Pricing
- PunchOut Capable
- Controlled Login Access
- Easy-to-Use Navigation
- Shipment Tracking
- Ensures Consistency
- Reduces Rogue Spend & Cycle Times
- Reduces Inventory/Acquisition Process Costs
- Easy, 2-Step Implementation



Improve Performance with a Storeroom Makeover

- Organizes Storeroom
- Right Part, Right Time, Right Quantity
- Improves Manufacturing Throughput
- Reduces Storeroom Costs
- Increases Machine Uptime
- Improves Mean Time to Repair (MTTR)
- Enterprise-Wide Inventory Visibility
- Reduces Purchases & Sub-Stock Inventory
- Kitting, BOM, Labeling & Barcode Capabilities



We Make the Workplace Safer for Everyone

- Certified, Qualified & Competent Team
- Fall Protection Fitting & Inspection
- OSHA 10 & 30-Hour
- Confined Space
- Personal Protective Equipment (PPE)
- Hearing Conservation
- Respiratory
- Fall Arrest (Harness & Lanyard)
- Lockout/Tagout



Put Your Most Popular Supplies Near Your Workers

- Faster Inventory Access
- Accurate Inventory Tracking
- Better Control Over Inventory
- Turnkey Solution
- Lowers Total Costs
- Web-Based Custom Reporting
- Locker, Drawer & Coil Systems
- Dedicated Vending Specialist
- Easy, 2-Step Implementation



Online Resources

Videos

See Solutions in action, Customer case studies, meet our Team and understand how Martin does business.

Case Studies

Read about Companies like yours and find out how Martin worked collaboratively to create custom tailored solutions that achieved their company goals.

Knowledge Center

Read relevant articles, download brochures, line cards, charts and infographics.

Quick Quote

Send us an image or product information of what you need and our Customer Service Team will quickly get you a quote.

e-Catalog

Shop for thousands of items or let us create your Company's own Custom e-Catalog.

For more resources,
visit MartinSupply.com



MARTIN ⁸⁵_{th}

Celebrating 85 Years Helping Customers Operate Better



Louis Martin, a self-made entrepreneur, founded Martin over 85 years ago to provide basic industrial supplies and repair parts to the Alabama market during the Great Depression. From those humble beginnings, Martin Supply has grown into one of the leading distributors in the U.S. doing business nationwide in four primary areas: Industrial Supply, Safety Supply & Services, Integrated Supply and Fasteners.

About Us

- Founded in 1934
- Privately-Held, 4th Generation Family-Run Business
- Nationally-Ranked Top 50 Industrial Distributor
- Affiliated Distributors Member
- Industrial Supply Association Member
- Global Supply Alliance Member
- National Fasteners Distributor Association (NFDA)

MARTIN CORE VALUES & BELIEFS

INTEGRITY

**CONTINUOUS
IMPROVEMENT**

**Customer
Focused**

*Entrepreneurial
Spirit*

Good Citizenship

MARTIN ®

