

Martin is celebrating 90 years!

DISCOVER THE



Ways We Help Companies Operate Better ▶

Learn more about Martin Supply's 90-year history by visiting martinsupply.com/90th-anniversary.

MARTIN ▶

90th
ANNIVERSARY
1934 - 2024

1. Martin offers **best-in-class safety products** from top brands so customers can trust their safety needs are met with **top-quality solutions**. 2. Martin's **safety trainers and inspectors** work closely with customers to **ensure workers are safe**, OSHA requirements are met and hefty fines are avoided. 3. Martin's **safety audits** have identified potential hazards in the workplace **saving workers lives** and customers thousands in fines. 4. Martin ensures proper selection of reliable, yet comfortable, **PPE that meets both personal needs as well as OSHA and job requirements**. 5. Martin partners with a variety of **top safety suppliers**, giving customers access to the best products available. 6. Martin's **PPE Test Drive Program** helps **increase worker buy-in** which in turn helps increased PPE usage. 7. When it's better to rent than own, Martin **Safety Rental Solutions** can connect you with the right equipment. 8. Martin's **measurement specialists** develop practical solutions that **improve throughput, accuracy, and reduce process variability**. 9. Martin partners with a variety of **top industrial suppliers**, giving customers access to the best products available. 10. For a standard option or a custom build, Martin has the knowledge, services and technology to provide a **cost-effective and precise measuring solution**. 11. Martin reps undergo **ongoing product training and safety education**, making them well-equipped to serve as your **trusted advisor for all your MRO supply and operational needs**. 12. Martin's Integrated Solutions team can **work with any ERP or CMMS system** to ensure a seamless transition. 13. Martin's **Storeroom Reset Program improves storeroom performance** saving you time and money. 14. Martin experts use **analytics and operational metrics** to ensure you have the right parts, in the right quantity, at the right time, to **keep downtime at a minimum**. 15. With a **vast network of suppliers and expertise** in small-volume purchases, Martin Integrated Solutions can handle the procurement process for you. 16. Martin's Integrated Solutions can help **identify and implement cost savings opportunities** like discounts and group buying. 17. Martin has helped over 30 companies nationwide gain control of their storerooms and experience significant cost savings. 18. Martin Integrated Solutions helps you obtain a total lower cost for your indirect materials. 19. Martin **Integrated Solutions** reduces material costs and rogue spend, improves production and equipment uptime, and better aligns your plant's inventory needs. 20. Martin can streamline your sourcing to drive savings in time and money. 21. Martin Integrated Solutions helps you stay on top of industry trends, allowing you to **develop new strategies** for staying competitive in a constantly changing market. 22. Martin has helped customers of all sizes optimize their storerooms with a **Storeroom Reset**. 23. By consolidating vendors, Martin's helped companies reduce procurement costs, reduce freight charges and **improve operational efficiency**. 24. Martin streamlines assembly lines with component pre-assembly and kitting, resulting in **quicker and cost-effective manufacturing**. 25. Martin Fastening's **custom-tailored procurement solutions** reduce overall costs for custom, **standard and class "C" components**. 26. Martin Fastening is dedicated to **meeting the diverse needs of industries** across the board. 27. Martin **teaches teams the basics of fasteners** including torque, finishes, proper use and more. 28. Martin Fastening's buying power enables customers to **get the best availability, pricing and terms**. 29. Martin Fastening uses **5S and data analysis** to optimize inventory, improving efficiency. 30. Martin uses **advanced quality control techniques** to ensure that our **fastener solutions meet and exceed your expectations**. 31. Martin can conduct a **product teardown to uncover inefficiencies** in your operations. 32. Martin's **Kitting Services** have helped numerous customers increase efficiency, reduce cost and inventory, and improve cash flow. 33. Martin's **vending program** brings the highest degree of inventory flexibility, safety, and efficiency to the shop floor. 34. **Dedicated Vending Specialists** keep your items well stocked, so customers **never run out of supplies**. 35. Martin's **vending solutions offer real-time inventory tracking**, helping companies maintain optimal stock levels, minimize waste, and reduce overall operational costs. 36. Martin tailors its vending services to suit each company's unique needs, ensuring a **seamless integration that maximizes efficiency** and supports overall operational success. 37. Martin's VMI systems simplify the ordering and tracking process, allowing you to order parts quickly, accurately, and track inventory in real time. 38. Martin's **VMI system** makes it easier to communicate with vendors about parts availability and other issues. 39. Our Team provides the necessary training to help your employees **become forklift-certified**. 40. Martin's **8-Hour General Safety Training** can be counted as your company's regular **OSHA training** and be completed in one day. 41. Martin's **documented safety trainings and inspections** examine the full scope of your work, identify areas for improvement and develop a plan for of action. 42. **OSHA-certified instructors** can perform required trainings for employees. 43. Martin helps you get the job done with **top-rated safety equipment rental** that won't break your budget. 44. Martin can **custom engrave, cut, or mark safety items** to **enhance worker and facility safety**. 45. Martin **provides fit testing** with every respiratory purchase to ensure maximized protection with every breath. 46. Martin offers **40+ safety trainings, audits and inspection programs**. 47. Martin's **onsite PPE fit testing** and instruction ensures proper fit and a safer workplace. 48. Martin **protects workers from OSHA's most cited violation** (fall protection) with 3 trainings to choose from. 49. Martin keeps workers **safe and OSHA compliant** with the **right safety solutions**. 50. Martin **understands the challenges Safety Managers encounter daily** and we are committed to helping you overcome these challenges. 51. Our **Metalworking Specialists** are experts in a variety of brands and help you **select the right tool for your application**. 52. Metalworking Specialists can help you **extend tool life reducing costs and downtime**. 53. From start to finish we help you **develop the best manufacturing process** for your new and existing components. 54. Martin's manufacturing evaluation helps you better understand your overall operation and **find opportunities for improvement**. 55. Martin's **tool analysis program** can help you minimize scrap, reduce excessive machine wear and tear, and determine the cause of failure. 56. Partnering with major manufacturers, we provide **advanced level training programs** that keep your workers on top of their game. 57. In Metalworking, Martin's attention is fixed on the rapid rate of change, and we **consistently seek opportunities to bring about innovation**. 58. Martin **streamlines the ordering process** with **custom e-Catalogs** - your products, your price, **your solution**. 59. Martin's **PunchOut integration for eProcurement platforms** makes it effortless to buy and process orders from beginning to end. 60. Martin's **custom e-Commerce solution** provides an **easier and faster way to order supplies**. 61. Martin's team operates with an **entrepreneurial spirit**, allowing for creative decision-making, so customers can feel confident in the timeliness and relevancy of their solution. 62. Martin's **online savings tool** enables customers to **track their cost savings in real-time**. 63. Martin partners with **leading industry organizations** so we can help companies **operate better**. 64. At Martin, we see our customers uniqueness and know that **one size does not fit all**. 65. Martin **ensures your solution works** and makes adjustments as needed. 66. Martin leans on our broad manufacturer base to bring in the experts to **drive process improvement**. 67. Martin **celebrates our customers successes** and continues to help them thrive. 68. With an **ALL4ONE spirit**, we work with one goal in mind - to help companies operate better. 69. Martin goes beyond the transaction to become a part of your team, **keeping your business running smoothly and making sure you achieve your desired goals**. 70. Martin's **network of 80+ sales reps, safety, metalworking and vending specialists** guarantees **unmatched support and expertise** for your every need. 71. Martin's **buying power** has helped companies get the best availability, pricing and terms. 72. **90 years in business** is a testament to our unwavering stability. You can trust us to weather economic fluctuations and remain a **reliable partner**. 73. Our longevity is a **promise for the future**. We're **dedicated to supporting your business** for generations to come. 74. Many of our customers have been with us for generations, a testament to the **trust and loyalty** we've built over time. 75. Our team has **passed down knowledge and expertise through generations**, ensuring a **wealth of institutional knowledge**. 76. Martin partners with **leading manufacturers & suppliers** to bring customers the **best value and price**. 77. **Cost savings documentation** empowers Martin customers to make informed, **cost-effective procurement decisions** while maintaining quality standards. 78. **Quarterly Business Reviews** show customers how we bring value and savings to their business. 79. Martin brings the knowledge to you through **articles, eNewsletters and videos** to help you operate better. 80. Martin's **case studies** give you a taste of what we can do to help you operate better. 81. Martin **understands the challenges Maintenance Managers encounter daily** and we are committed to helping you **overcome these challenges**. 82. Martin passes learning on to customers with **free On-Demand webinars on PPE, safety tips and best practices**. 83. Martin **prepares customers for OSHA visits**, so they can pass with flying colors. 84. Martin **maximizes plant safety** by offering **safety trainings for contractors and vendors** who visit your site. 85. Martin **understands the unique safety challenges** that large and small manufacturers face and we help you navigate them. 86. Martin's **customer service team** plays a vital role in enhancing companies' operations, offering friendly, efficient, and personalized assistance to help you succeed. 87. Martin's **timely and accurate deliveries**, optimal inventory management, and streamlined supply chain processes contribute to the **success of your operation**. 88. Martin **looks ahead** and adjusts inventory levels to account for additional consumption during customer planned preventive maintenance, outages and shutdowns. 89. Martin is **dedicated to delivering inventive solutions tailored to your unique challenges**, recognizing the individuality of each customer. 90. Martin's **AD Membership** enables us to forge **exclusive deals and partnerships with suppliers**, granting customers access to unique products and special pricing.

Partner with Martin today! Contact us at info@martinsupply.com or 800.828.8116.