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**MARTIN** 

Contact your Martin Sales Rep  
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[martinsupply.com](http://martinsupply.com)



  
**SENTINEL**  
Protection That Pays Off

**MARTIN** 

  
**SHOWA**™  
Always Innovating. Never Imitating.



When it comes to safety, you get what you pay for. And when it comes to cutting costs, high-performance hand protection is always a safe investment.

SHOWA's Sentinel program provides customized safety solutions that help prevent work-related injuries and optimize your operation's cost performance. Proven to **reduce costs by up to 33 percent**, we'll give you a competitive edge by helping you get the most from your hand protection.

### The Sentinel Advantage:

- Improves Cost-Control
- Reduces Work-Related Injuries
- Consolidates Inventory
- Eliminates Waste
- Enhances Productivity
- Ensures Compliance with *OSHA 29CFR 1910.132*

### Additional Benefits:

- Comprehensive Assessments
- Customized Safety Plans
- On-Site Training
- First-Class Customer Service

### The Costs of Injury\*

 **13.6%**

of all occupational accidents involve hand injuries, making them the most common type of injury besides back strains.

**[\$6,000]**

average claim per hand injury.

 **\$7,500**

average lost-time workers compensation per hand injury.



\*Stats based on EMPLOYER-REPORTED WORKPLACE INJURIES AND ILLNESSES - 2012, released by the U.S. Bureau of Labor Statistics, Nov. 7th 2013



Sentinel's **5-Phase Methodology** is a holistic approach to optimizing your operation's safety and cost-performance. Beginning with a comprehensive hazard assessment, we identify risks in your workplace and establish a benchmark to measure the impact of Sentinel's effectiveness over time.

### Here's How it Works:



#### Evaluation:

SHOWA's highly-trained field experts conduct a comprehensive on-site hazard assessment to identify inefficiencies and turn them into opportunities.



#### Benchmark:

After determining business goals and objectives, we use your current performance metrics as a baseline to help measure Sentinel's impact over time.



#### Implementation:

A customized safety plan is designed and implemented to improve your operation's cost-performance by reducing risk, injuries and subsequent expenses.



#### Measurement:

Sentinel's effectiveness is quantified by comparing new performance data to your baseline, followed by the establishment of your next milestone.



#### Management:

Upon successful integration of your customized safety plan, our service experts provide ongoing assistance to ensure you get the most from your investment long-term.



Contact SHOWA's **Customer Service** to schedule your risk-free consultation.

**[ 800-241-0323 ]**

### PRODUCT CATEGORIES



**MARTIN** 

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**Protection. Performance. Profitability.**  
That's Sentinel's Triple Bottom Line.